

NIIT Technologies Limited



Unaudited Consolidated Profit and Loss Account

For The Quarter ended December 31, 2007

(All figures in Rs. Million except %age)

Particulars	OND'06	JAS'07	OND'07
Revenue	2,315	2,299	2,338
Other Income	33	69	60
Operating Expenses	1,824	1,873	1,893
Operating Profit	491	426	444
Operating Margin	21%	19%	19%
Depreciation	105	103	95
Profit Before Tax	419	392	409
Provision for Taxation - Current & Deferred	68	47	56
Net Profit	351	345	353
Minority Share of Net Profit	5	1	6
PAT attributable to equity shareholders after minority interest	346	344	347
EPS (Rs.)	5.94	5.87	5.92

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited

For The Quarter ended December 31, 2007

Unaudited Consolidated Segmentwise Analysis

All figures in Rs. Million (except %)



For the Quarter	October'06- December'06			July'07- September'07			October'07- December'07		
Particulars	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Revenue	2,173	142	2,315	2,178	121	2,299	2,214	124	2,338
YoY	48%	36%	47%	6%	-13%	5%	2%	-13%	1%
QoQ	6%	2%	5%	2%	-24%	0%	2%	2%	2%
Operating Expenses	1,686	137	1,824	1,744	129	1,873	1,774	119	1,893
Operating Profit	487	5	491	435	(8)	426	440	5	444
Operating Margin	22%	3%	21%	20%	-7%	19%	20%	4%	19%

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For The Quarter ended December 31, 2007

Consolidated Revenue Analysis

Revenue Mix Geowise	OND'06	JAS'07	OND'07
Americas	33%	31%	31%
Europe	50%	51%	49%
APGC	10%	11%	11%
India	7%	7%	9%
Total	100%	100%	100%

Revenue Mix Segmentwise	OND'06	JAS'07	OND'07
Software Solutions	93%	95%	95%
BPO Solutions	7%	5%	5%

Revenue Mix Verticalwise	OND'06	JAS'07	OND'07
Finance Insurance & Banking	45%	45%	42%
Transportation	25%	24%	26%
Manufacturing & Retail	12%	12%	12%
Others	18%	19%	20%

Revenue Mix Off:On	OND'06	JAS'07	OND'07
Offshore	36%	38%	38%
Onsite	64%	62%	62%

Revenues from Top Clients	OND'06	JAS'07	OND'07
Top 5	40%	36%	36%
Top 10	51%	47%	46%
Top 20	65%	60%	58%

Significant New Customers	OND'06	JAS'07	OND'07
USA	-	2	-
Europe	1	1	4
ROW	4	3	-
Total	5	6	4

Fresh Order Intake (US \$ Million)	OND'06	JAS'07	OND'07
USA	7	13	12
Europe	36	25	25
ROW	13	11	22
Total	56	49	59

Executable Order Book (US \$ Million)	OND'06	JAS'07	OND'07
Over next twelve Months	95	101	102

	OND'06	JAS'07	OND'07
Revenue Capacity Utilisation	82%	77%	79%

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For The Quarter ended December 31, 2007

People	Dec'06	Sep'07	Dec'07
<i>Total Resource</i>	4199	4789	5002
Direct People Mix			
	Dec'06	Sep'07	Dec'07
<i>Onsite</i>	27%	22%	23%
<i>Offshore</i>	73%	78%	77%

Shareholding Pattern

	Dec'06	Sep'07	Dec'07
<i>FII's</i>	11%	16%	13%
<i>Promoters Holding</i>	40%	40%	40%
<i>MFs/ FIs and Banks</i>	20%	7%	13%
<i>Others</i>	29%	37%	34%