

NIIT Technologies Limited



Consolidated Profit and Loss Account
For The Period ended September 30, 2008
(All figures in Rs. Million except %age)

Particulars	JAS'07	AMJ'08	JAS'08
Revenue	2,299	2,458	2,587
Other Income	69	62	81
Operating Expenses	1,873	2,002	2,128
Operating Profit	426	456	458
Operating Margin	19%	19%	18%
Depreciation	103	112	104
Profit Before Tax	392	406	435
Provision for Taxation - Current & Deferred	47	51	65
Net Profit	345	356	371
Minority Share of Net Profit	1	4	4
PAT attributable to equity shareholders after minority interest	344	351	367
EPS (Rs.)	5.86	5.99	6.25

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited



For The Period ended September 30, 2008

Consolidated Revenue Analysis

Revenue Mix Geowise (Excl. hedging)	JAS'07	AMJ'08	JAS'08
Americas	31%	31%	31%
EMEA*	51%	51%	50%
APAC	10%	10%	9%
India	7%	8%	10%
Total	100%	100%	100%

* EMEA = Europe, Middle East & Africa

Revenue Mix Verticalwise	JAS'07	AMJ'08	JAS'08
BFSI	44%	42%	42%
Transportation	24%	28%	28%
Retails & Manufacturing	12%	13%	13%
Others	19%	17%	17%

Revenue Mix Off:On	JAS'07	AMJ'08	JAS'08
Offshore	38%	38%	39%
Onsite	62%	62%	61%

Revenues from Top Clients	JAS'07	AMJ'08	JAS'08
Top 5	36%	34%	34%
Top 10	47%	46%	46%
Top 20	60%	60%	60%

Significant New Customers	JAS'07	AMJ'08	JAS'08
USA	2	1	1
EMEA	1	4	1
ROW	3	1	3
Total	6	6	5

Fresh Order Intake (US \$ Million)	JAS'07	AMJ'08	JAS'08
USA	13	10	13
EMEA	25	24	46
ROW	11	9	16
Total	49	43	75

Executable Order Book (US \$ Million)	JAS'07	AMJ'08	JAS'08
Over next twelve Months	101	100	95

	JAS'07	AMJ'08	JAS'08
Revenue Capacity Utilisation	77%	78%	81%

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited

For The Period ended September 30, 2008



People	Sep'07	Jun'08	Sep'08
Total Resource	4789	4888	4667
Direct People Mix			
	Sep'07	Jun'08	Sep'08
Onsite	22%	25%	23%
Offshore	78%	75%	77%

Shareholding Pattern

	Sep'07	Jun'08	Sep'08
FII's	16%	9%	8%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	7%	12%	7%
Others	37%	39%	45%

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million