

NIIT Technologies Limited



Consolidated Profit and Loss Account
For The Period ended June 30, 2008
(All figures in Rs. Million except %age)

Particulars	AMJ'07	JFM'08	AMJ'08
Revenue	2,294	2,485	2,458
Other Income	62	-56	62
Operating Expenses	1,869	2,017	2,002
Operating Profit	425	467	456
Operating Margin	19%	19%	19%
Depreciation	92	99	112
Profit Before Tax	395	313	406
Provision for Taxation - Current & Deferred	42	-8	51
Net Profit	353	321	356
Minority Share of Net Profit	2	10	4
PAT attributable to equity shareholders after minority interest	351	310	351
EPS (Rs.)	5.98	5.29	5.99

Previous period figures may have been recast for comparison purposes

The figures in the above statement may not agree arithmetically as they have been rounded off to the nearest million

NIIT Technologies Limited



For The Period ended June 30, 2008

Consolidated Revenue Analysis

Revenue Mix Geowise	AMJ'07	JFM'08	AMJ'08
Americas	31%	33%	30%
EMEA*	52%	47%	52%
APAC	10%	8%	10%
India	7%	13%	8%
Total	100%	100%	100%

* EMEA = Europe, Middle East & Africa

Revenue Mix Verticalwise	AMJ'07	JFM'08	AMJ'08
BFSI	45%	44%	42%
Transportation	23%	25%	28%
Retails & Manufacturing	12%	13%	13%
Others	20%	18%	17%

Revenue Mix Off:On	AMJ'07	JFM'08	AMJ'08
Offshore	38%	37%	38%
Onsite	62%	63%	62%

Revenues from Top Clients	AMJ'07	JFM'08	AMJ'08
Top 5	38%	36%	34%
Top 10	49%	46%	46%
Top 20	63%	59%	60%

Significant New Customers	AMJ'07	JFM'08	AMJ'08
USA	-	1	1
EMEA	4	1	4
ROW	2	3	1
Total	6	5	6

Fresh Order Intake (US \$ Million)	AMJ'07	JFM'08	AMJ'08
USA	10	34	10
EMEA	22	31	24
ROW	8	16	9
Total	40	81	43

Executable Order Book (US \$ Million)	AMJ'07	JFM'08	AMJ'08
Over next twelve Months	105	113	100

	AMJ'07	JFM'08	AMJ'08
Revenue Capacity Utilisation	79%	78%	78%

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For The Period ended June 30, 2008

People	Jun'07	Mar'08	Jun'08
Total Resource	4554	5118	4888
Direct People Mix			
	Jun'07	Mar'08	Jun'08
Onsite	24%	23%	25%
Offshore	76%	77%	75%

Shareholding Pattern

	Jun'07	Mar'08	Jun'08
FII's	17%	11%	9%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	11%	8%	12%
Others	32%	42%	40%

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