

## NIIT Technologies Limited

### Unaudited Consolidated Profit and Loss Account

For The Period ended June 30, 2005

(All figures in Rs. Million except %age)

Particulars	AMJ'04	JFM'05	AMJ'05
<b>Net Revenue</b>	<b>1,279</b>	<b>1,371</b>	<b>1,365</b>
<b>Other Income</b>	<b>22</b>	<b>(3)</b>	<b>(1)</b>
<b>Operating Expenses</b>	<b>1,051</b>	<b>1,125</b>	<b>1,108</b>
<b>Operating Profit</b>	<b>228</b>	<b>246</b>	<b>257</b>
<b>Operating Margin</b>	<b>18%</b>	<b>18%</b>	<b>19%</b>
Depreciation	94	87	93
<b>Profit Before Tax</b>	<b>156</b>	<b>157</b>	<b>163</b>
Provision for Taxation - Current & Deferred	22	(18)	22
<b>Net Profit</b>	<b>134</b>	<b>174</b>	<b>141</b>
<b>Minority Share of Net Profit</b>	<b>2</b>	<b>5</b>	<b>1</b>
<b>PAT attributable to equity shareholders after minority interest</b>	<b>132</b>	<b>169</b>	<b>140</b>
<b>EPS (Rs.)</b>	<b>3.40</b>	<b>4.37</b>	<b>3.61</b>

Previous period figures have been recast for comparison purposes

# NIIT Technologies Limited



## Unaudited Consolidated Segmentwise Analysis

All figures in Rs. Million (except %)

For the Quarter	April-June '04			January-March'05			April-June '05		
Particulars	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Revenue	1,207	72	1,279	1,273	98	1,371	1,272	93	1,365
YoY							5%	29%	7%
QoQ				-4%	8%	-3%	0%	-5%	0%
Operating Expenses	969	82	1,051	1,024	101	1,125	994	114	1,108
Operating Profit	238	(10)	228	250	(3)	246	278	(21)	257
Operating Margin	20%	-14%	18%	20%	-3%	18%	22%	-22%	19%

**Consolidated Revenue Analysis**

Revenue Mix Geowise	AMJ'04	JFM'05	AMJ'05
Americas	37%	34%	40%
Europe	45%	43%	44%
APGC	12%	13%	10%
India	6%	10%	6%
<b>Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

Revenue Mix Segmentwise	AMJ'04	JFM'05	AMJ'05
Software Solutions	94%	93%	93%
BPO Solutions	6%	7%	7%

Revenue Mix Verticalwise	AMJ'04	JFM'05	AMJ'05
Finance Insurance & Banking	30%	31%	34%
Transportation	24%	25%	26%
Retail	9%	8%	8%
Manufacturing	9%	5%	6%
Others	28%	31%	26%

Revenue Mix Off:On	AMJ'04	JFM'05	AMJ'05
Offshore	42%	45%	44%
Onsite	58%	55%	56%

Revenues from Top Clients	AMJ'04	JFM'05	AMJ'05
Top 5	36%	38%	43%
Top 10	53%	51%	55%
Top 20	67%	64%	69%

Significant New Customers	AMJ'04	JFM'05	AMJ'05
USA	1	3	1
Europe	2	2	4
ROW	5	1	1
<b>Total</b>	<b>8</b>	<b>6</b>	<b>6</b>

Fresh Order Intake (US \$ Million)	AMJ'04	JFM'05	AMJ'05
USA	20	14	11
Europe	13	7	16
ROW	6	16	5
<b>Total</b>	<b>39</b>	<b>37</b>	<b>32</b>

Executable Order Book Over Next Twelve Months (US \$ Million)	Mar'05	Jun'05
	72	75

	AMJ'04	JFM'05	AMJ'05
<b>Revenue Capacity Utilisation</b>	<b>77.0%</b>	<b>77.6%</b>	<b>79.4%</b>

**People**

	<b>JFM'05</b>	<b>AMJ'05</b>
Total People Resource	<b>3002</b>	<b>3244</b>
Net Addition		242
<b>Direct People Mix</b>		
Onsite	20%	21%
Offshore	80%	79%

**Shareholding Pattern**

	<b>Mar'05</b>	<b>June'05</b>
FII's	25%	17%
Promoters Holding	40%	40%
MFs/ FIs and Banks	6%	10%
Others	29%	33%