

NIIT Technologies Limited



Consolidated Statement of Income
For The Period ended Dec 31, 2006
(All figures in Rs. Million except %age)

Particulars	OND'05	JAS'06	OND'06
Net Revenue	1,574	2,199	2,315
Other Income	1	24	33
Operating Expenses	1,268	1,783	1,824
Operating Profit	305	415	491
Operating Margin	19%	19%	21%
Depreciation	93	112	105
Profit Before Tax	213	327	419
Provision for Taxation - Current & Deferred	30	52	68
Net Profit	183	274	351
Minority Share of Net Profit	2	5	5
PAT attributable to equity shareholders after minority interest	180	269	346
EPS (Rs.) (Basic)	4.66	6.96	8.93

Notes: Previous period figures may have been recast for comparison purposes
:The Figures in the above statement may not agree arithmetically as they have been rounded off.

NIIT Technologies Limited

For The Period ended Dec 31, 2006

Consolidated Segmentwise Analysis

All figures in Rs. Million (except %)



For the Quarter	Oct-Dec '05			July-Sep '06			Oct-Dec '06		
	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total	Software Solutions	BPO Solutions	Total
Particulars									
Revenue	1,469	105	1,574	2,060	139	2,199	2,173	142	2,315
YoY	11%	16%	11%	50%	37%	49%	48%	36%	47%
QoQ	7%	4%	7%	15%	15%	15%	6%	2%	5%
Operating Expenses	1,151	118	1,268	1,646	137	1,783	1,686	137	1,824
Operating Profit	318	(13)	305	414	2	415	487	5	491
Operating Margin	22%	-12%	19%	20%	1%	19%	22%	3%	21%

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For The Period ended Dec 31, 2006

Consolidated Revenue Analysis

Revenue Mix Geowise	OND'05	JAS'06	OND'06
Americas	41%	33%	33%
Europe	42%	50%	50%
APGC	10%	10%	10%
India	6%	6%	7%
Total	100%	100%	100%

Revenue Mix Segmentwise	OND'05	JAS'06	OND'06
Software Solutions	93%	94%	94%
BPO Solutions	7%	6%	6%

Revenue Mix Verticalwise	OND'05	JAS'06	OND'06
Finance Insurance & Banking	35%	42%	44%
Transportation	25%	26%	25%
Manufacturing & Retail	18%	12%	12%
Others	23%	20%	19%

Revenue Mix Off:On	OND'05	JAS'06	OND'06
Offshore	43%	35%	36%
Onsite	57%	65%	64%

Revenues from Top Clients	OND'05	JAS'06	OND'06
Top 5	43%	40%	40%
Top 10	54%	50%	51%
Top 20	68%	62%	65%

Significant New Customers	OND'05	JAS'06	OND'06
USA	0	3	0
Europe	3	1	1
ROW	3	1	4
Total	6	5	5

Fresh Order Intake (US \$ Million)	OND'05	JAS'06	OND'06
USA	6	18	7
Europe	13	17	36
ROW	6	7	13
Total	25	42	56

Executable Order Book (US \$ Million)	OND'05	JAS'06	OND'06
Over next twelve Months	77	87	95

	OND'05	JAS'06	OND'06
Revenue Capacity Utilisation	81.0%	81.3%	82.1%

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For The Period ended Dec 31, 2006

People	OND'05	JAS'06	OND'06
Total Resource	3290	4148	4199
Direct People Mix			
Onsite	24%	25%	27%
Offshore	76%	75%	73%

Shareholding Pattern

	Dec 31'05	Sep 30'06	Dec 31'06
FII's	12%	10%	11%
Promoters Holding	40%	40%	40%
MFs/ FIs and Banks	14%	13%	20%
Others	34%	37%	29%