




# Solving the curse of the shared mailbox

A large orange circular graphic is partially visible on the left side of the slide, overlapping the text area.

Streamlining customer service,  
enabling teams to resolve cases up to  
**95% faster** while delivering exceptional,  
personalized service.

In partnership with **JAiD**

# Proven and trusted by

Increases  
speed of ticket  
resolution by

**95%**

**Clear.Bank<sup>®</sup>**

Eliminates mundane  
tasks reducing staff  
attrition by

**50%**

CAL<sup>Λ</sup>STONE

Increases  
productivity  
by over

**50%**



**Legal & General**

**IQEQ**

**ULTIMUS<sup>®</sup>**  
FUND SOLUTIONS

 **Clear Street**

**Jefferies**

## Experience Vs. Efficiency

### The Balancing Act

Customer service typically is the centralized hub for managing all incoming inquiries and requests from multiple communication channels.

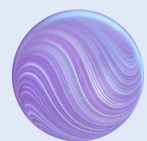
It creates complexity and inefficiency, becoming a headache for customer service teams who struggle with overloaded shared mailboxes. This is the curse of the shared mailbox.

Shared mailboxes are pervasive and provide support teams with a shared access to a centralized source of all customer messages, alerts, and inquiries coming in from multiple communication channels. These shared mailboxes also rely on team members accessing incoming messages and acting on them. The end-to-end lifecycle from receiving an initial inquiry to final resolution and then updating systems of record therefore, typically includes multiple manual and mundane tasks.

Recent HubSpot research cites that

**90%**

of customers rate an **"immediate"** response as **essential or very important** when they have a customer service question.



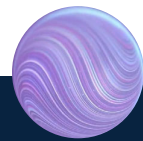
# The challenge with manual processes

Manual processes are fraught with errors and are subject to risk of an inquiry for not being answered accurately, timely, or getting lost entirely amongst the clutter.

This process is highly inefficient and time consuming.

It heavily impacts the overall quality of customer experience and also results in demotivated employees. The primary obstacle to automating such processes is the lack of structure & variation in the communication and the requirement of systems to interpret and act.

The more complicated the request, the less structured the communication becomes. It creates a problem in automating the processes and delivering the correct answer to your client as quickly as possible. Many solutions have been tried and tested to solve this issue and they simply don't work and often backfire. This creates additional frustration for both customers and employees and frequently increasing costs.



## Common approaches that don't work



Imposing data entry standards

OR



Forcing clients to log requests via mandated portals

OR



Recruiting large teams for manual processing of ticket and case requests

# 40%

of people cited **“multiple options for communicating”** as the most important feature of a company's customer service department.\*

## Coforge solves this problem, working with Jaid.

Empowering customer service teams to focus on what matters most – nurturing client relationships

Introducing Jaid, an AI-powered platform that automatically reads, interprets, and organizes client communications, from all engagement channels, and sends the request to the right place for action and resolution.

### The Solution



#### Proprietary AI

AI interprets and transforms communications into structured data required for efficient routing and processing



#### Automated Workflow

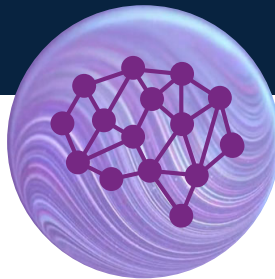
Speeds information processing and provides added control reducing the risk of errors, enabling teams to focus on what matters most



#### Business Insights

Real-time insights enabling leaders to accurately identify product, service, or people issues for swift and sustained improvement

From Chaos



To Clarity

Head of Global Operations

CALASTONE

“The Jaid system helps give me dramatically better insights into the workings of our operational service desk. I get a full picture of what kinds of queries we are receiving and how long they are taking to resolve. This helps me to understand the changing nature and to ensure we are meeting client SLAs.”



# We deliver strategic business benefits and measurable value, beyond improved customer experience



## Efficiency and Control

Volumes doubled without additional resources



## Customer Experience

Speed of issue resolution increased by 95%.



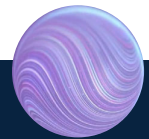
## Transparency

Full end-to-end audit trail



## Employee Engagement

Job satisfaction levels increase by up to 25%



## About Jaid

### A Modern Solution With Speed To Value

Jaid's modern, cloud-native AI as a service is easily scalable to handle increasing large volumes of client inquiries and requests.



Quick to install and easy to configure



Implementation between 1 and 3 months



All AI models are fully monitored and maintained by Jaid



Future-proof solution for business growth



Seamless integration into your current technology stack and existing workflows with out of the box integrations to a wide range of CRM and case and ticket management solutions



## About Coforge Business Process Solutions

Coforge is a global digital services and solutions provider, that enables its clients to transform at the intersect of domain expertise and emerging technologies to achieve real-world business impact. Coforge leads with its product engineering approach and leverages Cloud, Data, Integration and Automation technologies to transform client businesses into intelligent, high growth enterprises.

Coforge Business Process Solutions (Coforge BPS) offers services as well as digital platform solutions to its clients in multiple industries, including the financial services industry. Coforge BPS customers include 5 of the Top 25 U.S. Banks, Top 10 Lenders, Top 10 Insurance intermediaries and Fortune 500 Companies.

Our optimal blend of people, process, and digital solutions across the business value chain has helped drive tangible outcomes for our clients, their customers



Banking &  
Financial Services



Mortgage, Title Insurance  
& Property Tax



Insurance



Travel, Transport  
& Hospitality

# Coforge

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# JAiD



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